



Information Network of Kansas Board Report

Network Manager's Report

March 1 – March 31, 2007
Network Manager Report

For the month ending March 31, 2007

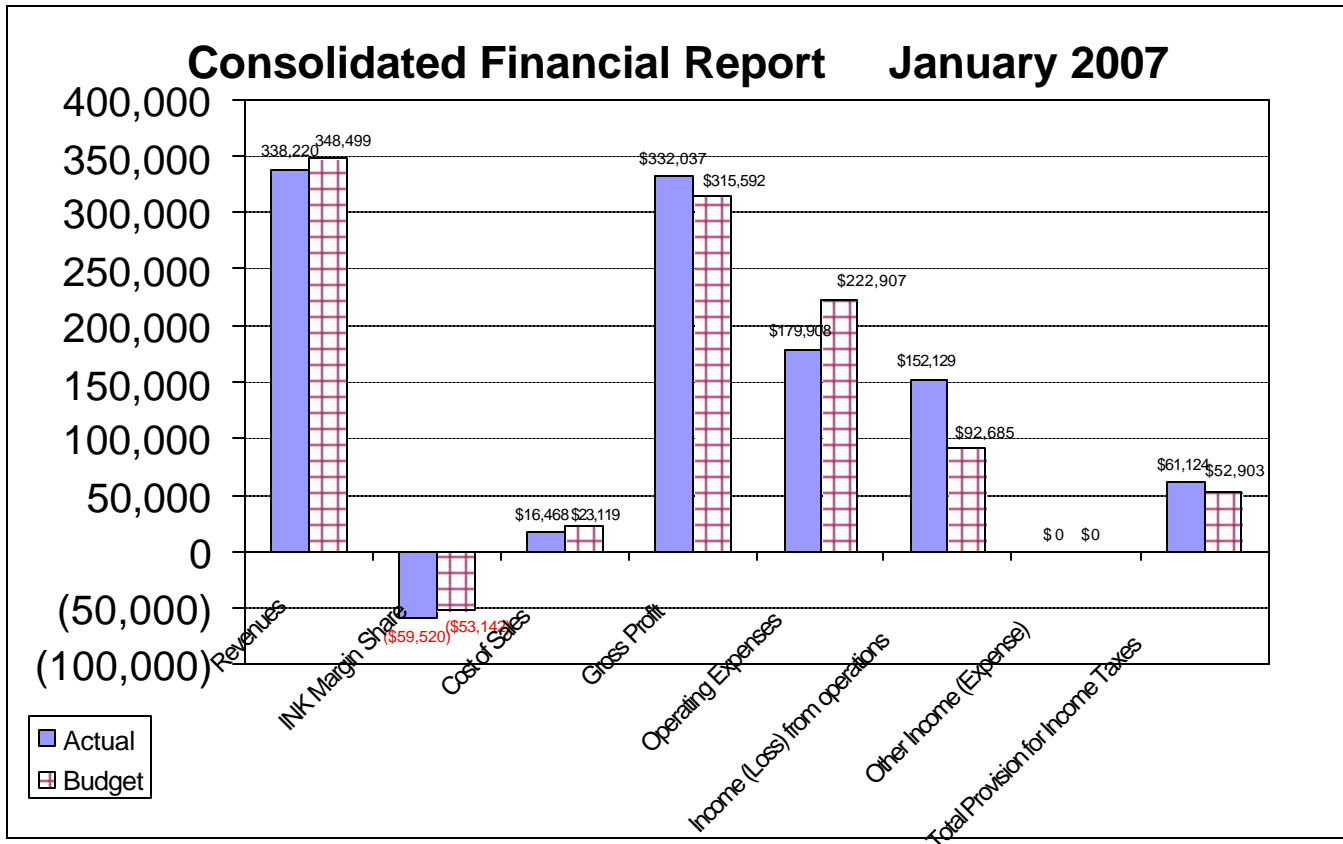
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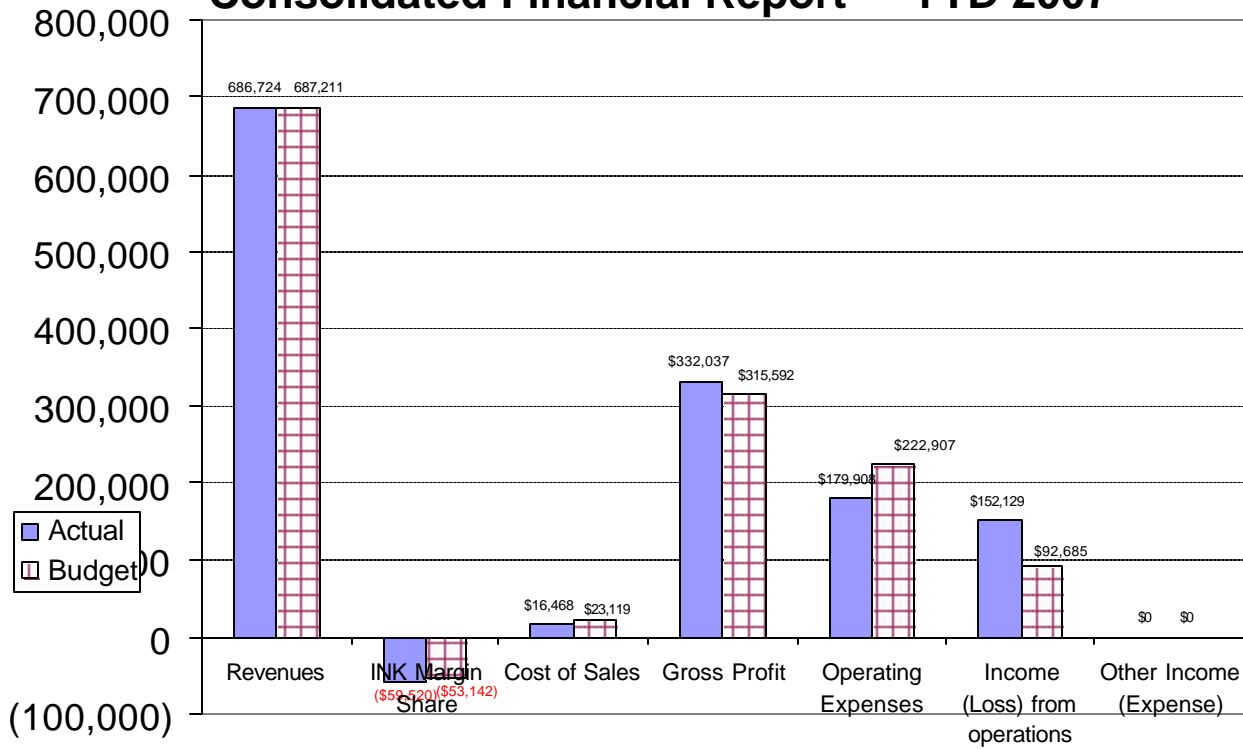
*Attachments following end of report**

FINANCIALS

CONSOLIDATED FINANCIAL REPORT								
Kansas Information Consortium, Inc.								
-unaudited report-								
	January-07	January 2007 Budget	Variance %	January-06	YTD 2007	YTD Budget	Variance %	YTD 2006
Revenues	338,220	348,499	-3%	\$316,754	686,724	687,211	0%	\$316,754
INK Margin Share	(\$59,520)	(\$53,142)	12%	(\$53,142)	(\$59,520)	(\$53,142)	12%	(\$53,142)
Cost of Sales	\$16,468	\$23,119	-29%	\$21,344	\$16,468	\$23,119	-29%	\$21,344
Gross Profit	\$332,037	\$315,592	5%	295,410	\$332,037	\$315,592	5%	295,410
Operating Expenses	\$179,908	\$222,907	-19%	\$121,710	\$179,908	\$222,907	-19%	\$121,710
Income (Loss) from operations	\$152,129	\$92,685	64%	\$173,700	\$152,129	\$92,685	64%	\$173,700
Other Income (Expense)	\$0	\$0	0%	\$0	\$0	\$0	0%	\$0
Total Provision for Income Taxes	\$61,124	\$52,903	16%	\$71,139	\$61,124	\$52,903	16%	\$71,139
Net Income (Loss)	\$91,005	\$39,782	129%	\$102,561	\$91,005	\$39,782	129%	\$102,561



Consolidated Financial Report YTD 2007



DRAFT INFORMATION - 2007		
Kansas Information Consortium, Inc.		
	February-07	YTD 2007
Revenues		
Batch Revenue	\$ 369,843	\$ 369,843
Interactive Revenue	\$ 1,188,772	\$ 1,188,772
Total Site Visits:	2,038,846	4,391,600
Average Successful Requests Per Day:	456,798	879,480
Business Days:	20	41

ONLINE SERVICES AND AUTHORIZATION REPORT

Date Proposed: April 5, 2007

Request Number: 01-2007

Rate Period: 1/1/2007 to 12/31/2007

Summary:

In concurrence with the Information Network of Kansas (INK) Enabling Statute, Bylaws, General Policies and Principals, Network Manager RFP and Network Manager Contract, the Kansas Information Consortium, Inc. (KIC) being so authorized as the Information Network of Kansas Network Manager (INKNM) does request that the Board of Directors of the Information Network of Kansas consider to approve and authorize the INKNM to create, implement and offer to the public the INK services proposed in this document. Such funds collected for INK services by the INKNM will be used to cover expenditures incurred by the network as specified in the Information Network of Kansas Network Manager Contract. All parties understand that the rates requested in this document per service are the maximum allowed and will be published in the INK fee schedule and INK Customer Contracts. The INKNM reserves the right at its own expense to offer any and all INK services at any rate less than the maximum amount approved in this and any future rate requests.

No Service Requests in March, 2007. *Attachments following end of report*

CONTRACTS

NEW

Kansas Secretary of State Business Entity Dissolutions

The Kansas Secretary of State's Office requests that INK assist in providing an online application to allow business entities to file and pay for business dissolutions. This will be created as a fee service. Development of the INK service for the Secretary of State's Office is at no cost to the Secretary of State's Office.

Kansas Secretary of State Business Entity Name Changes

The Kansas Secretary of State's Office requests that INK assist in providing business entities to file and pay for business entity name changes online. This will be created as a fee service. Development of the INK service for the Secretary of State's Office is at no cost to the Secretary of State's Office.

Online Property Tax – Butler County

The Butler County Treasurer's Office requests INK assist in providing their county citizens the ability to pay property taxes online. This will be created as a fee service. Development of the INK service for the County Treasurer's Office is at no cost to the Treasurer's Office.

Kansas Secretary of State Articles of Incorporation

The Kansas Secretary of State's Office requests a change in the fee schedule to reflect pricing changes made by the Secretary of State's Office. This fee change does not affect INK revenue.

Kansas Secretary of State Annual Reports

The Kansas Secretary of State's requests a change in the fee schedule to reflect pricing changes made by the Secretary of State's Office. This fee change does not affect INK revenue.

RENEWALS

(there are no renewal this month)

HOT TOPICS

District Courts

Kansas.gov has sent implementation packets to 11 county district courts including; Barton, Chase, Douglas, Gove, Ellis, Lyon, Ottawa, Reno, Rooks, Saline, and Trego. The goal is to have all courts online this year.

NEW APPLICATIONS LAUNCHED

KanPay Express Service - launched as of March 15, 2007. This flexible online payment module will allow local and state agencies to take online payments for services. KanPay Express online payment services can be easily created by office staff members and does not require technical staff or hardware.

Butler County Property Taxes - launched March 28, 2007. This addition marks 66 counties participating in the online property tax application. Modifications made to the property tax application last year has made it possible for this county to enter the application during an active renewal period.

MARKETING REPORT

Currently working on new online training manuals for the Partner Resource Center for District Courts and KanPay.

KanPay Express Launches March 15, 2007. We are creating launch packets for prospective partners, which will include promotional materials, a user manual and a start-up form to send to prospects.

The Information Network of Kansas has been provided with promotional spots on KPTS public television as a result of its granting efforts. Two 10-second spots will air with the Kansas.gov logo and tagline on KPTS.

- ☐ Spot #1 will run during the "Kansas Week" promotional series from March 12-December 31, 2007. The spots will feature Kansas.gov copy and highlight WebFile (until April 17), then resume to our generic spot.
- ☐ Spot #2 will run during the "Ask Your Legislator" promotional series from March 12-May 6, 2007. The spots will feature Kansas.gov copy.

WebFile Promo: "Additional support provided by Kansas dot gov, the official Web site for the state of Kansas; offering no-cost, online filing of your Kansas taxes. Visit us online at [www dot Kansas dot gov](http://www.dot.kansas.gov) to learn more."

Generic Promo: "Program support provided in part by Kansas dot gov, the official Web site for the state of Kansas. Your government online, anytime! Visit us online at [www dot Kansas dot gov](http://www.dot.kansas.gov)."

MEDIA COVERAGE

March 7, 2007 – *Wichita Eagle* online newspaper - "Kansas Business Center, How to Start a Business in Kansas".
Kansas.gov website reference.

March 12, 2007- *Wichita Eagle* online newspaper- "Dealing in Real Estate? Check out appraisers"
Kansas.gov Web site, Kansas Board of Real Estate.

March 13, 2007 - *Hays Daily News* online newspaper - "Sex Offenders, others required to get special licenses."
Kansas.gov Web site reference.